SCHEDULE & DESCRIPTIONS

WEDNESDAY, SEPTEMBER 20, 2017		
12:00 – 5:00 PM	Registration/Exhibitor Set-Up	
	ACH FUNDAMENTALS	
	RECEIVING ACH 101	
1:00 – 5:00 PM	Jessica Adams, AAP, CRCM, Director, Education & Communications,	
Pre-Conference	PaymentsFirst	
	This session is designed to provide the groundwork for understanding ACH from the perspective	
*There is an	of the Receiving Depository Financial Institution (RDFI). Participants will discuss the different terms and	
additional charge to	acronyms that are used in ACH processing, different transaction types that will be received, and how	
attend these	these items are received, settled and returned.	
workshops.	ORIGINATION ACH 101	
	Dominic Plumeri, AAP, Director, Risk & Compliance, PaymentsFirst	
	Does your institution originate ACH entries? Or are you considering beginning an origination program?	
	This session will cover the fundamentals of ACH origination including the requirements for Originating	
	Depository Financial Institutions (ODFIs), third party processors, OFAC and more. ODFI controls to help	
	mitigate risk will also be discussed.	
	Kristin Stedman, AAP, SVP, Risk & Compliance, PaymentsFirst	
	For most financial institutions, ACH reports are printed and reviewed daily. Have you ever wondered	
	where the information comes from to build those ACH reports? Join us to review how ACH files are formatted and what information is included with each file. Time to review the technical side of ACH!	
	FRAUD FORUM	
	IT'S A BRAVE NEW WORLD OF THREATS AND CONVENIENCE	
1:00 – 5:00 PM	Dave Bernard, CEO - The Intellection Group	
Pre-Conference	The pace of change in all areas of humankind is being accelerated by the even faster pace of technology	
	change. Privacy, safety, and security concerns are real, but are nearly powerless when opposed by	
*There is an	increased convenience. In this talk, we'll explore the relationships between social and economic macro	
additional charge to	trends and the myriad tech-enabled conveniences that are pervading our lives, and survey the	
attend these	opportunities and threats posed by this brave new world.	
workshops.	ARE ALEXA, SIRI & ZELLE YOUR NEXT PAYMENT FRAUD THREAT? PROTECTING A THIRD-PARTY	
	WORLD	
	Cenk Ipeker, Senior Director, Head of Actimize Cloud & Rivka Gewirtz , Product Marketing Director,	
	Fraud	
	"Alexa, pay my electric bill." In the age of Open API Banking, FI's will meet consumer demand for	
	innovative payments by allowing third party applications to directly access bank accounts. These	
	applications could range from digital attendants such as Siri, to bill pay processors and e-commerce	
	applications, changing the way both retail and commercial FIs do business. Open API banking opens up	
	exciting innovative products to FIs and their retail and commercial customers, but these relationships	
	also introduce new fraud threats. In this session, learn how analytics-driven enterprise fraud solutions	
	will protect the new open API banking channel.	
	PREVENTING ORIGINATOR AND THIRD-PARTY RISKS FOR YOUR FINANCIAL INSTITUTION	
	Kevin Sasser, Director of Sales & Marketing, Argos Risk	
	Almost every originator in the United States has a strategy for making their money move faster. Are	
	you ready? With Same Day and Real Time Payments, ACH-related fraud is expected to more than	
	double. Are your risk management practices ready to scale, accelerate, and deliver the information you	
	need when you need it?	
THURSDAY, SEPTEMB		
7:15 - 8:15 AM	Breakfast in Exhibit Hall	
8:15 - 8:30 AM	Opening Remarks	

SOLUTIONS conference

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	REV UP YOUR REVENUES, TAKE NON-INTEREST FEE
8:30 - 9:30 AM	INCOME TO THE NEXT LEVEL
	Trish Springfield, Executive Vice President Retail Banking, Southern First Bank
	Every institution wants to grow revenue, but not every FI knows how to
General Session	do it and deliver a great User Experience (UX). Even customers/members
	don't always know what to ask for. Henry Ford said it best "If I had asked people what they
	wanted, they would have said faster horses". Even if you are non-profit, you need to grow
	revenue to thrill and delight your members. So we have to define what's NEXT. Join banker Trish
	Springfield as she identifies key revenue opportunities that clients are willing to pay for. Her fun but
	powerful and timely presentation will provide you specific ideas that you can immediately explore as
	fee income opportunities for your institutions
9:30 - 10:00 AM	Transition Break
	I WANT TO BE AN AAP/NCP
10:00 - 11:00 AM	Jenny Johnson, NCP, ECCHO and Debbie Webster, AAP, NCP, Senior Director Association Member
	Services, PaymentsFirst
	It is becoming increasingly more important that organizations that offer payment products have
	knowledgeable staff to help foster a safe & sound environment. AAPs & NCPs bring the level of
Concurrent Sessions	payments knowledge examiners, auditors and organizations look for. As an AAP or NCP, you'll be
	considered a subject matter expert on ACH or check processing and gain valuable knowledge
	regarding other payment systems, increase your value within your organization & the payments
	industry all while helping to ensure your organization's compliance with regulations and NACHA Rules.
	FEDERAL RESERVE PAYMENTS STUDY
	Jessica Washington, AAP, Payments Risk Expert, Federal Reserve Bank of Atlanta
	In this session financial institutions and vendors will get a better understanding of recent FFIEC
	initiatives regarding cybersecurity assessments of community banks and credit unions. The
	presentation and discussion will focus on regulatory guidance and expectations, what to expect as an
	institution, current industry findings and best practices
	AN UPDATED APPROACH TO RDC RISK MANAGEMENT
	John Leekley, Founder & CEO - Remotedepositcapture.com
	With the recent release of the changes to Regulation CC, what Our speaker will cover how the recent
	Regulation CC changes impact RDC Risk Management and give a preview of the 2017 mobile RDC
	industry study.
11:00 - 11:10 AM	Transition Break
	THINK WHY?: WORK WITH OR COMPETE AGAINST PAYMENT FINTECHS?
11:10 AM - 12:10 PM	David Peterson, CEO - i7strategies
	As financial institutions strategize the future of changing customer payment options, the question
	should always being with "WHY". Why would future customers do payments through us? Why do they
Concurrent Sessions	have to use the same types of payments and processes that their parents and grandparents did? By
	starting with "WHY", you can be prepared to effectively compete and serve new customers in
	innovative ways. Your ability to successfully grow your business with new payments is critical.
	Innovation is transformational growth and success with tomorrow's customers. This session will
	present transformational strategies and provide a framework for evaluating a new financial services
	innovations and highlight 3 emerging technologies that must be in your short-term strategic plan. UNDERSTAND CREDIT CARD INTERCHANGE
	Jennifer Stadler, CPP, Senior Director, Education & Communication, PaymentsFirst
	This session will cover the basics of merchant processing, the key players, and the merchant
	transaction cycle. Whether a merchant is retail, moto or e-Commerce, differences in risk qualifications
	during the underwriting process, annual rate increases from the Card Associations, multiple terminal
	and software choices, often make merchant processing difficult to understand. We'll break down the
	walls and clarify the different types of interchange rates and understand credit and debit card fees
	more clearly.



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	AN INTERVIEW WITH THE CFPB?
11:10 AM - 12:10 PM	Gary Stein, Deputy Asst. Director, Office of Cards, Payments,
	and Deposit Markets, Consumer Financial Protection Bureau and
Concurrent Sessions	Peggy Gachesa, AAP, CEO, PaymentsFirst
	Join us for a candid sit-down interview with the CFPB that will include
	the current bureau's status/latest developments related to the Bureau's
	involvement with Faster Payments, consumer data access, checking account
42.40.4.40.004	overdraft, and finalized Prepaid Rule
12:10 - 1:10 PM	Lunch
1:20 - 2:00 PM	Exhibit Hall - Open Networking
	TOGETHER AT LAST, BLOCKCHAIN & SAME DAY ACH; A TRUE STORY
2:00 - 3:00 PM	Jorge Jimenez, CEO - EZFOREX
	Learn how Star One Credit Union managed to implement a new international payments mechanism
	capitalizing on blockchain technology and Same Day ACH. This case describes the journey of a Credit
Concurrent Sessions	Union looking to make a difference for its members, and the courageous choices made, in the face of
	ever increasing compliance in the financial services industry. This is the first ever case of a real-life
	blockchain cross-border transaction from a Credit Union, Ripple and EZFOREX
	THIRD PARTY SENDER REGISTRATION
	Cindy Jenkins, Senior Director, ACH Network Risk Management, NACHA
	The Third-Party Sender Rule will require ALL Originating Depository Financial Institutions (ODFIs) to
	"either register its Third-Party Sender customer(s) with NACHA, or provide to NACHA a statement that it has a supervise statement of the second statem
	it has no such customers". Join us as we review the upcoming rule change, the requirements and wall
	through the steps you will need to compete the registration process
	STOP GIVING AWAY THE STORE! DRIVING VALUE WITH STRATEGIC DIRECTION
	Trish Springfield, Executive Vice President Retail Banking, Southern First Bank
	Everyday, consumers and businesses demonstrate a willingness to pay for strategic and distinctive
	products, services, convenience and experiences. Yet the financial industry frequently competes
	primarily on only price, adding pressure to existing margins and revenue. In this working session,
	seasoned banker Trish Springfield will walk through all four of these strategic distinctions to help you
	"discover" which align well with your core strengths. This session will also preset a framework to
	evaluate opportunities that will increase your competitiveness and revenue opportunities.
3:00 - 3:10 PM	Transition Break
	REG CC FINAL RULE: OPENING THE DOOR TO FULL ELECTRONIFICATION OF THE CHECK
3:10 - 4:10 PM	Jenny Johnson, NCP, ECCHO
	This session will provide a summary of the changes to Regulation CC Final Rule published May 31,
	which will go into effect July 2018 including: • a background of the regulation update • all new
	definitions, indemnities and warranties • a synopsis of the changing requirements for expeditious
Concurrent Sessions	returns • a brief discussion of the implications of the changes
	2016 FFIEC RETAIL PAYMENTS SYSTEMS BOOKLET
	Tony DaSilva, Senior Technical Expert, Federal Reserve Bank Atlanta; Donna Ashworth, AAP, EVP, Risk
	& Compliance, PaymentsFirst
	Revised in 2016, the FFIEC Retail Payment Systems Booklet provides guidance to examiners, financial
	institutions and technology service providers on identifying and controlling risks associated with retai
	payment systems and related banking activities. In this session, participants gain a better
	understanding of recent FFIEC retail payments guidance, including third-party management,
	cybersecurity, mobile banking, and the revised examination procedures. Discussion focuses on
	regulatory guidance and expectations, what to expect as an institution, current industry findings, and
	best practices.
	FASTER PAYMENTS TASK FORCE
	Nell-Campbell Drake, Vice President Strategic Business and Outreach & International Development,
	Federal Reserve Bank Atlanta
	Since May of 2015, the Faster Payments Task Force comprised of individuals representing
	stakeholders across the payments landscape worked to identify and access alternative approaches to
	implementing faster payments. On July 21st, the product of their assessment, The U.S. Path to Faster
	Payments - Final Report was release. This session will identify the industry "Call to Action" based on
	the recommendations put forth by the task force
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	2017
1.10 - 1.20 PM	Transition Break

4:10 - 4:20 PM	Transition Break	
	ALPHABET SOUP FOR THE LEADERSHIP SOUL:	

4:20 - 5:20 PM	LEADING IN A MULTIGENERATIONAL WORKFORCE
	Tom Ledbetter, AVP, Center Entrepreneurial Success &Community
	Engagement, Midland Technical College
General Session	Do you want to learn how to pull together a multi-generational team in
	your workplace? In this session, Tom will engage participants with activities and a contextual
	learning experience on effective leadership across generations. Takeaways include: Understand the
	difference between Generation X, Y and Z, learn effective researched-based best practices in
	leveraging your inter-generational workforce harmony to collaboratively benefit the modern
	organizational workplace.
5:30 - 7:00 PM	Networking Reception in Exhibit Hall
7:00 - 9:00 PM	Payments Certification/Speaker/Board Dinner
FRIDAY, SEPTEMBER 22	
7:15 - 8:30 AM	Breakfast Exhibit Hall
7.15 0.50 AW	TOP 3 TECHNOLOGIES THE FINANCIAL INSTITUTIONS NEED TO UNDERSTAND
8:30 - 9:30 AM	David Peterson, CEO - i7Strategies
8.50 - 9.50 AW	As FI C-Suite executives look to meet current and future challenges, technology has become a great
	equalizer. Yet with limited budgets and limited insight into the impact of technology on income and
General Session	account growth, few executives have the necessary tools to make effective technology decisions. Now
General Session	more than ever, creativity and core competence in operations, payments, and technology is what
	differentiates winners from losers in the increasingly commoditized world of financial services. This
	session will provide a framework for evaluating new financial services innovations and highlight 3
0.20 10.00 414	emerging technologies that must be in your short-term strategic plan.
9:30 - 10:00 AM	Break in Exhibit Hall DEATH OF PRIVACY
	Dave Bernard, CEO - The Intellection Group
10.00 11.00 414	This session explores the loss of privacy, covering all sorts of commerce and retail effects, especially
10:00 - 11:00 AM	the driving power of convenience.
	SAME DAY ACH UPDATE
	Allen Young, AAP, EVP Education & Communication, PaymentsFirst We're a year into Same Day Credits and one week into Same Day Debits. So where do we stand?
Concurrent Sessions	What types of transactions are we seeing and what is the volume? Have there been any unanticipated
Concurrent Sessions	benefits? Any unexpected threats? Join us as we review the Year of Same Day ACH and look forward
	to 2018.
	REGULATION E
	Peggy Gachesa, AAP, CEO, PaymentsFirst
	Even though Regulation E's primary purpose is consumer protection, the language can be confusing to
	both consumers and financial institutions. Understanding the error resolution process can be tricky
	and confusing not to mention calculating liability. Join our speaker as she turns confusion into clarity
	and provides attendees with the tools not only calculate your liability, but help you stay Reg E
	compliant in the process.
11:00 - 11:10 AM	Transition Break
11.00 - 11.10 Alvi	
11.10 12.10 DM	2017 EMV LIABILITY SHIFT
11:10 - 12:10 PM	Jennifer Stadler, CCP, Senior Director, Education & Communication
	Many individuals in the U.S. have EMV chip cards in their wallets, but the lack of understanding of the
	protection and benefits of the technology has left many consumers feeling an inconvenience when
Conqueront Coosiers	making a point-of-sale transaction. In addition, merchants don't necessarily understand how to
Concurrent Sessions	correctly accept and process an EMV chip transaction or are even how the shift in liability for losses
	may impact their business. In this session, we will review EMV and how it affects both the consumer
	and the merchant in the US today.

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	AROUND THE WORLD IN 80 PAYMENTS
	Kevin Olsen, AAP, NCP, SVP, Payments Education, ePayResources
11:10 - 12:10 PM	Everyone keeps talking about how faster payments is coming to
	America, how it's going to change everything, and how we need to
	prepare now. Instead of worrying about what we need to do let's step
	back and see what other countries are doing. As we take a trip around the globe you might be
	surprised what's available. Payments are schneller, mais rapido, vite, or "holy cow look at him go"
Concurrent Sessions	there is plenty of speed in payments around the globe. Secure your seat belts and hold on as we take
	a tour of the many options the globe has to offer.
	ISO 20022 MESSAGING STANDARDS: ACHIEVING GREATER END-TO-END EFFICIENCY
	Allen Young, AAP, EVP – Education & Communication, PaymentsFirst
	The ISO 20022 Messaging Standard is being adopted around the globe and over the last three years
	there is greater focus on implementing it here in the United States. Attend this session to gain an
	understanding of the work being undertaken by the U.S. stakeholder Group to transition our
	payments from the legacy formats to this new global standard. Attendees will gain an understanding
	of the benefits associated with its implementation, potential challenges and current plans for
	adoption If you have been hearing about ISO 20022 and are not really sure what it is or how your
	organization may be impacted, this is the session you will want to attend.
12:10 - 12:45 PM	Conference Wrap-Up and Giveaway